# AC Show Sponsorships

What better way is there to make sure your company gains the attention it deserves than to take advantage of a high-profile sponsorship that puts your company’s name and logo front-and-center during the ACS and ACC? Sponsorships valued at $7,500 and above will be listed in the AC Show Daily, ACS Pocket Guide, and on the ACS website.

<table>
<thead>
<tr>
<th>Sponsorship</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AC Show Luncheon</strong></td>
<td>This buffet luncheon on the show floor will be held Wednesday, May 1, for all exhibitors and attendees. This is an exclusive opportunity for one (1) sponsor who will be acknowledged on site.</td>
<td>$15,000</td>
</tr>
<tr>
<td><strong>AC Show Pocket Guide</strong></td>
<td>The guide features a layout of the show floor, with a list of exhibitors’ booth numbers. It is distributed to all attendees at registration. A sponsor ad will appear in the guide.</td>
<td>$9,000</td>
</tr>
<tr>
<td><strong>AC Show Beverage Break</strong></td>
<td>Sponsoring the morning and afternoon beverage breaks prominently features your business’s name on signage to invite attendees for complimentary beverages courtesy of your company.</td>
<td>$6,000 (per break, per day)</td>
</tr>
<tr>
<td><strong>Aisle Signs</strong></td>
<td>Help guide attendees to your booth by featuring your company name and booth number.</td>
<td>$1,500 per aisle (multiple opportunities available)</td>
</tr>
<tr>
<td><strong>Cell Phone Charging Stations</strong></td>
<td>Charge-N-Go stations allow attendees to charge their phones, laptops and tablets without leaving the show floor. Stations are branded with the sponsor’s company logo. Includes three charging stations.</td>
<td>$8,000</td>
</tr>
<tr>
<td><strong>Directional Floor Stickers</strong></td>
<td>Guide attendees from the connected hotel walkways, through the convention center, directly to your booth. Floor stickers are one sq. ft. in area and will be produced and applied by the general service contractor.</td>
<td>$2,000 per package (includes 25 stickers) (multiple opportunities available)</td>
</tr>
<tr>
<td><strong>Email Campaigns</strong></td>
<td>Reach attendees before or after the show by sending a targeted email to the attendee list. Send us your graphics and content, and we’ll take care of the rest! Limited availability!</td>
<td>$3,000</td>
</tr>
<tr>
<td><strong>Expo Tote Bags</strong></td>
<td>Tote bags will be distributed to each attendee and exhibitor with their registration materials. Features sponsor name and logo.</td>
<td>$15,000</td>
</tr>
<tr>
<td><strong>Fun Run &amp; T-shirts</strong></td>
<td>Sponsorship includes sponsor’s company logo at the Fun Run location, on the event T-shirts, and in the ACS newsletter.</td>
<td>$18,000</td>
</tr>
<tr>
<td><strong>Hotel Key Cards</strong></td>
<td>The sponsor’s name and logo will appear on the key cards of event attendees registered at the Marriott Downtown, JW Marriott, Westin, and Omni.</td>
<td>$15,000 Sponsored by: ICL Phosphate Specialty</td>
</tr>
</tbody>
</table>

* Asterisk indicates premium sponsorships.
**Product Presentations**

Make presentations on the show floor and provide on-the-spot interaction for attendees. These 15-minute presentations will also be posted on the show website, providing you with additional exposure after the show. **Limited Availability!**

**Deadline:** Jan. 31, 2024

**Cost:** $1,000 per presentation

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**Website Banner Ads**

This opportunity allows ACS exhibitors to showcase their company on the show website for a six-month period. Several ad sizes and placements are available. Space is limited, and ads are available on a first-come, first-served basis. Contact show management to reserve ad space.

**Materials Deadline:** Oct. 2, 2023

**Cost:** Varies by size and placement. See “Specifications” page for details.

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**Wi-Fi**

Complimentary wireless internet will be available throughout the building, providing service to both AC Show and Conference attendees. The password will feature the sponsor’s company name, and all signage and references to Wi-Fi will be noted as “provided by [sponsor name].”

**Cost:** $18,500

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**Industry Buyers’ Lounge**

Located on the show floor, the Industry Buyers’ Lounge offers attendees and exhibitors a place to hold meetings. All promotions and signage will feature the sponsor’s name and logo.

**Cost:** $10,500  Sponsored by: Penn Color

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**Lanyards**

Lanyards will be distributed to all exhibitors and attendees at registration as a badge holder to be worn throughout the event. The sponsor’s name and logo will be featured on the lanyards.

**Cost:** $20,000  Sponsored by: Azelis Americas CASE

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**Lobby Banners**

Large hanging vinyl banners in the foyer/lobby of the convention center provide a high-visibility sponsorship. **Limited availability!**

**Art Deadline:** March 2, 2024

**Cost:** $8,000

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**Meterboard Ads**

These 4’ wide x 8’ high ads are printed on foam core boards and placed in a cubed metal structure with 3 other ads.

**Art Deadline:** March 2, 2024

**Cost:** $1,000 (multiple opportunities available)

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**Mobile App**

The sponsor’s name and logo will appear on the AC Show mobile app, which is utilized by attendees to navigate the show.

**Cost:** $11,000  Sponsored by: Univar Solutions
AC Conference Poster Session & Reception*
A joint reception and poster session will be held on the show floor for students to display their research posters while attendees enjoy drinks and networking.

Cost: $8,000

AC Conference Schedule At-a-Glance
This full-sized schedule folds down to an easy-to-carry reference given to all conference attendees. Sponsor ad and/or logo will be featured on the schedule.

Cost: $5,500  Sponsored by: Evonik Corporation

AC Conference Refreshment Break
Keep conference attendees fueled during the day by making refreshments and soft drinks available in all conference rooms. Sponsorship options include the AM or PM break, an entire day, or the entire conference. The sponsor will be acknowledged on site, and in the AC Show Daily.

Cost: $2,000 each (AM or PM)
Cost: $3,500 per day
Tuesday, Wednesday and Thursday available

AC Conference Notepads & Pens
Notepads and Pens branded with the sponsor’s name and logo will be distributed to all conference attendees for use.

Cost: $5,000 (production excluded)
Sponsored by: Troy (an Arxada Company)

AC Conference Portfolio Insert
Receive special attention from conference attendees by adding your company leaflet or a product flyer to the conference documents. Your sponsorship will be acknowledged in the AC Show Daily.

Cost: $4,000 (production excluded)

PLACING YOUR ORDER
For technical requirements/specs or to place your order, please refer to the sponsorship order form on www.american-coatings-show.com. If you have any questions or need more information, please contact:

Cameron Hames, Director of Exhibitions
470-806-5343
chames@paint.org

Are we missing a sponsorship opportunity? Please feel free to contact us with your ideas!
## SPONSORSHIP Order Form

Company Name: __________________________________________________________

Contact: ____________________________________________________________

Title: ________________________________________________________________

Phone: ______________________________________________________________

Fax: ________________________________________________________________

Email: ______________________________________________________________

Invoice Address: ______________________________________________________

City: ____________________________ State: __________ Zip: __________

Country: ____________________________________________________________

* Asterisk indicates premium sponsorship.

### Select Show Sponsorships

<table>
<thead>
<tr>
<th>Select</th>
<th>Show Sponsorships</th>
<th>Cost</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>Product Presentations (per session)</td>
<td>$1,000</td>
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<tr>
<td></td>
<td>Meterboard Ads</td>
<td>$1,000</td>
</tr>
<tr>
<td></td>
<td>Directional Floor Stickers (25 stickers)</td>
<td>$2,000</td>
</tr>
<tr>
<td></td>
<td>Aisle Signs (cost, per aisle sign)</td>
<td>$1,500</td>
</tr>
<tr>
<td></td>
<td>Column Wraps</td>
<td>SOLD</td>
</tr>
<tr>
<td></td>
<td>Email Campaigns</td>
<td>$3,000</td>
</tr>
<tr>
<td></td>
<td>Show Beverage Break (per break, per day)</td>
<td>$6,000</td>
</tr>
<tr>
<td></td>
<td>Wi-Fi *</td>
<td>$18,500</td>
</tr>
<tr>
<td></td>
<td>Show Pocket Guide *</td>
<td>$9,000</td>
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### Select Conference Sponsorships

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<tr>
<td></td>
<td>Conference Refreshment Break (each, AM or PM)</td>
<td>$2,000 (AM or PM) $3,500 Day</td>
</tr>
<tr>
<td></td>
<td>AC Conference Notepads &amp; Pens (excluding production)</td>
<td>SOLD</td>
</tr>
<tr>
<td></td>
<td>Conference Portfolio Insert (excluding production)</td>
<td>$4,000</td>
</tr>
<tr>
<td></td>
<td>Conference Schedule At-a-Glance</td>
<td>SOLD</td>
</tr>
<tr>
<td></td>
<td>Conference Poster Session &amp; Reception *</td>
<td>$8,000</td>
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Terms and Conditions for Print Advertising & Sponsorship

1. Order Forms
Show Preview and Daily & Show Pocket Guide advertisement orders are accepted by AC Media LLC only in writing on the official order form. Special pages for advertisement orders are allocated in the order of receipt of the written orders. Show Preview and Daily advertisements must be ordered through Vincentz Network, and will be subject to conditions outlined by Vincentz Network. Therefore, the outlined terms and conditions are not applicable.

2. Deadlines
The deadline for returning the forms and submitting files for advertisements is Jan. 31, 2024.

3. Responsibility for Contents
The client is responsible for the content of advertisements in Show materials and any damages arising out of such content. The client bears the responsibility for the content and legal admissibility of graphic, photographic and text material provided for advertisements. AC Media LLC reserves the right to decline advertisement orders because of their content, origin or technical form if according to standard, objectively justified principles and if at the due discretion of AC Media LLC, their content is unlawful, is against official regulations or good moral standards. Under such circumstances AC Media LLC cannot reasonably be expected to approve publication. Clients will be informed without delay if an advertisement order is declined.

4. Quality of Print Material
The client is responsible for providing error-free printing material. A color sample is to be enclosed for color print, otherwise no responsibility can be accepted for correct color reproduction. AC Media LLC will request replacement without delay if print material is obviously unsuitable or damaged. AC Media LLC guarantees standard printing quality within the limitations imposed by the print material. Graphic work, changes to data already supplied and the production of color proofs are charged separately.

The client may also be charged extra for major changes to previously agreed work. The client is to bear any additional costs or losses in production, due to defects in the printing material supplied which were not immediately apparent but first detected during processing.

5. Liability
AC Media LLC and its employees and agents exercise the customary degree of care in accepting and checking advertisement texts, but are not liable for misleading or deceiving conduct by the client. AC Media LLC and its employees and agents are only liable for accidental omissions, printing errors, faulty workmanship of any kind, etc., if such defects can be proved to have been caused by intent or gross negligence. Any defects apparent must be registered by the client by no later than four weeks after the end of the event.

6. Cancellation of Orders
Cancellation of advertisement and sponsorship orders must be made in writing, with the following qualifying provisions.

- Cancellations received on or after January 1, 2024 are subject to a cancellation fee equal to 50% of the cancelled sponsorship price plus any incurred production expenses.
- Cancellations received on or after March 2, 2024 are subject to a cancellation fee equal to 100% of the cancelled sponsorship price plus any incurred production expenses.

7. Charging for Entries and Advertisements
The invoice for advertisement orders is due for payment without deductions immediately and, in any event, by no later than eight days after receipt of the invoice.

8. Force Majeure
Occurrences of force majeure and labor disputes release the publisher and AC Media LLC from any obligation to fulfill orders and pay damages.

9. Place of Performance and Jurisdiction
Place of performance and jurisdiction for all obligations arising out of the contract for print advertisements is Washington, D.C. Place of jurisdiction for debt collection proceedings is Washington, D.C.
Specifications for Sponsorship/Advertising

Sponsorship/Advertising Opportunities

1. Signage
   - Aisle Signs: 4 ft. x 8 ft., full color, double-sided
   - Lobby banners: 10 ft. x 3 ft.
   - Directional Floor Stickers: 1 ft. x 1 ft.
   - Window Clings: 2 ft. x 2 ft.
   - ‘You are Here’ Exhibit Floor Directory: Can be placed in up to 3 locations on the Show floor. Rate is per location. Features 4-color company logo and a color accentuation of the area with booth number.
   - Meterboards: 38.25 in. x 84 in.

2. Registration
   - Expo Tote Full Page Insert: Full Color, Full Page: 8.5 in. x 11 in. Live print area 8.25 in. x 10.75 in.
   - Must have full bleed 8.75 in. x 11.25 in. with crop marks.
   - Expo Tote Half Page: 5.5 in. x 8.5 in.
   - Live print area 5.25 in. x 8.25 in.
   - Must have full bleed 5.75 in. x 8.75 in. with crop marks.

3. Show Floor
   - Cell Phone Charging Stations: Option to display a video commercial. Supported video & file formats: mpg, mpeg1, mpeg4, jpg, vod, voc. Charging station will display company logo on the kick panel. Submit JPG or EPS file.
   - Show Floor Wireless Internet and Internet Kiosks: Exclusive sponsorship. Submit graphics for print and online.
   - Beverage Break Sponsorship: Available all three days of the Show; preference is given on a first-come, first-served basis.

4. Digital Advertising
   - Email Campaign: Rate is per email. Sponsor is responsible for production of graphics and text. Sponsor can select available launch dates (first-come, first-served basis) between 4 weeks prior to and up to 4 weeks post-show.

   - Website Banner Advertising: All ad materials are due by Oct. 2, 2023; all ads will appear Nov. 1, 2023 through May 3, 2024. Rates are U.S. dollars (gross); file formats: jpg, gif or animated gif; URL link must be provided. A limited number of ads are available on a first-come, first-served basis.
     - Leaderboard (720 x 90 pixels)
       - Homepage  $5,500
       - Primary Page $4,500
       - Secondary Page $4,000
     - Medium Rectangle Pop-up (300 x 250)
       - Exclusive (only banner shown) $8,500
       - Rotating (3 maximum) $7,200
     - Scrolling Medium Rectangle (300 x 250)
       - Primary page (3 spots max per page) $5,000
       - Secondary page (3 spots max per page) $4,000

5. Print Advertising
   - AC Show Pocket Guide: 4.37 in. x 8.50 in.
   - AC Conference Schedule At-a-Glance.
   - Conference Notepads: Sponsor to provide notepads with company logo/branding to be included with conference materials.
   - Conference Pens: Sponsor to provide pens with company logo/branding to be included with conference materials.